



ADDTECH

LEADING TECHNICAL SOLUTIONS FOR A SUSTAINABLE TOMORROW

Niklas Stenberg, President and CEO

THE YEAR IN BRIEF

MILESTONE

20,019

Net sales, SEK million

INCREASED MARGINS

14.3 (13.6)

EBITA-margin, %

EARNINGS GROWTH

6.05 (5.55)

Earnings per share (EPS), SEK

STRONG BALANCE SHEET

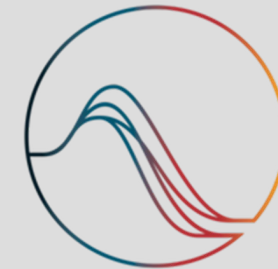
1.4 (1.5)

Financial debt/EBITDA, multiple

HIGH ACQUISITION PACE

10

Number of acquisitions

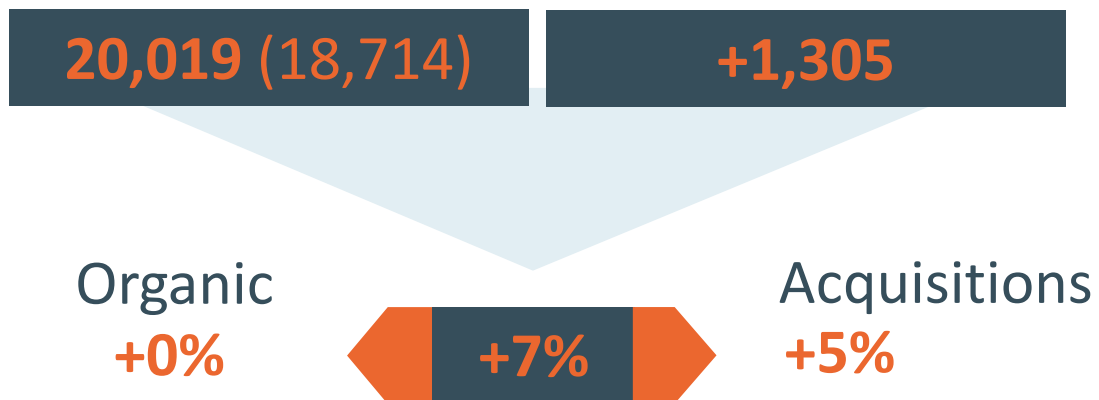


SCIENCE
BASED
TARGETS

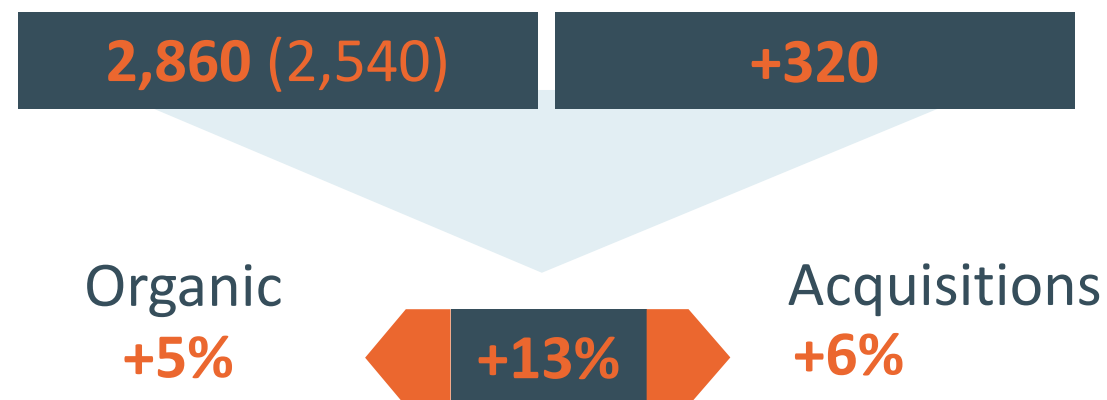
DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

SOLID GROWTH AND STRENGTHENED MARGINS

Net sales 2023/2024 (SEKm)



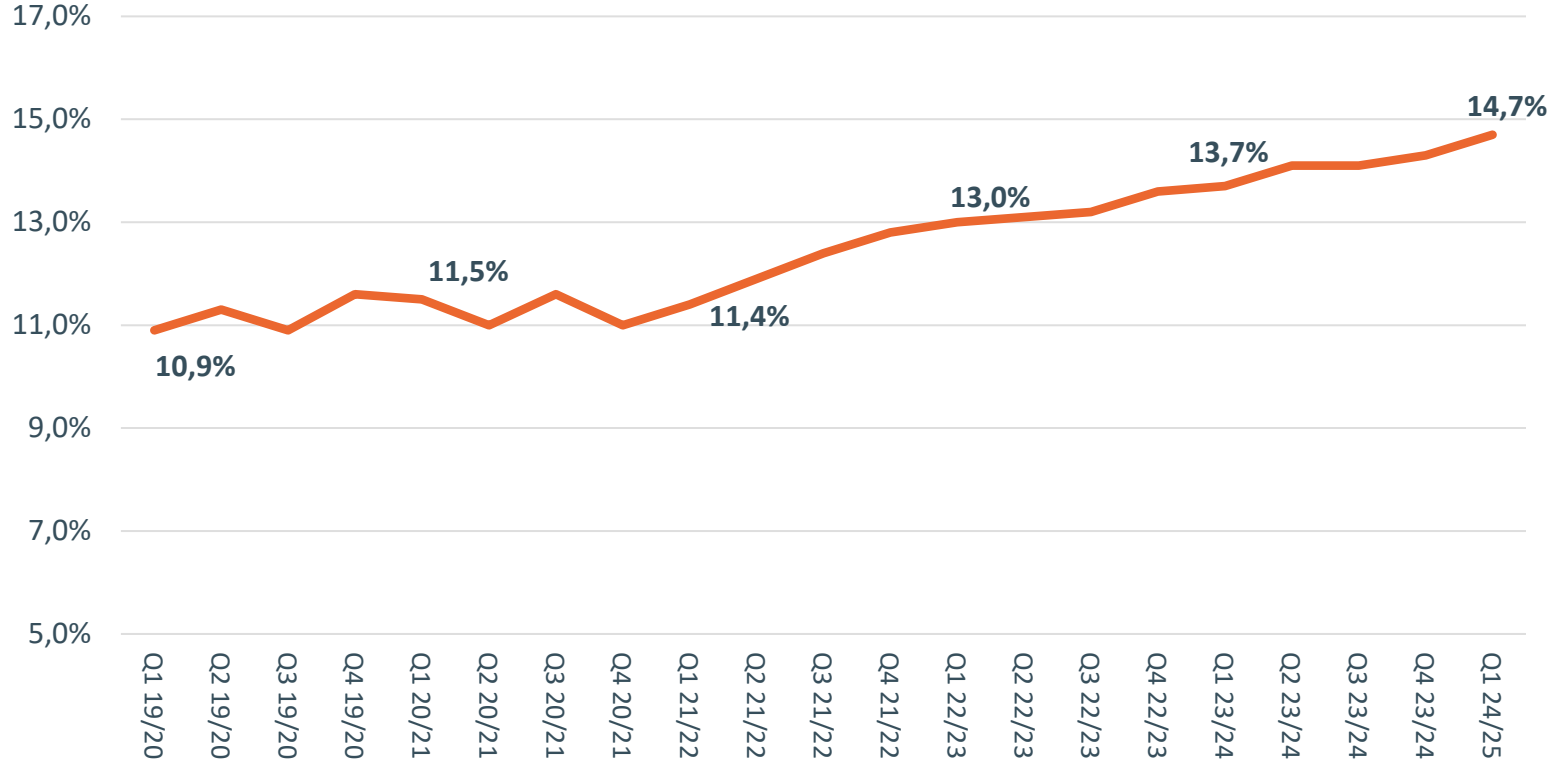
EBITA 2023/2024 (SEKm)



EBITA-margin: 2021/2022: 12.8 %
2022/2023: 13.6 %
2023/2024: 14.3 %

STEADY INCREASE IN MARGINS


















EBITA-margin rolling 12 months



VARIED BUSINESS SITUATION BETWEEN SEGMENTS

Segment	Share	Customers
 Energy	19%	     
 Transport	7%	  
 Mechanical industry	13%	    
 Vehicles	12%	     
 Forestry & Process	15%	    
 Building & Insta	8%	    
 Electronics	7%	     
 Medical technology	6%	    
 Data & Telecom	4%	 
 Other	9%	   

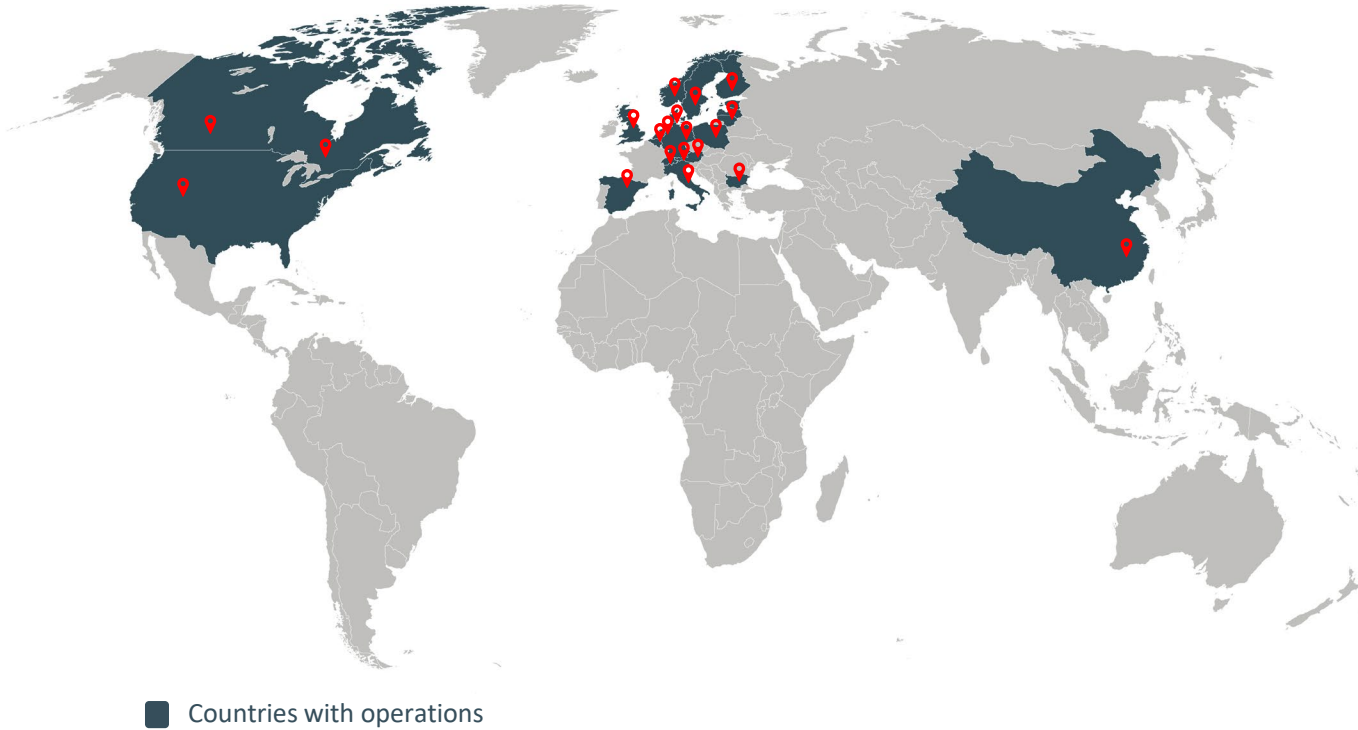
HIGH ACQUISITION PACE

Acquisition	Area	Closing	Net sales, SEKm*	Employees*
 INDAG Maschinenbau GmbH	Process Technology	April 2023	55	40
 Clyde Holding Ltd.	Process Technology	April 2023	150	49
 Feritech Global Ltd.	Industrial Solutions	May 2023	55	21
 Electrum Automation AB	Electrification	June 2023	80	22
 Darby Manufacturing Ltd.	Industrial Solutions	June 2023	50	14
 S. Tygesen Energi A/S	Energy	June 2023	75	3
 Control Cutter AS	Industrial Solutions	October 2023	160	18
 BV Teknik A/S	Automation	November 2023	85	24
 Kemic Vandrens A/S	Process Technology	January 2024	95	20
 Crescocito AB	Industrial Solutions	February 2024	60	10
 Novomotec GmbH	Electrification	April 2024	80	9
 Cell Pack Solutions Ltd.	Electrification	April 2024	75	30
 GoDrive AS	Industrial Solutions	April 2024	75	5
 Nuova Elettromeccanica Sud S.p.A.	Energy	June 2024	160	32
 C. Gunnarssons Verkstads AB	Industrial Solutions	July 2024	200	45
 Analytical Solutions and Products B.V.	Process Technology	July 2024	140	30
 Romani Components Srl	Automation	July 2024	125	23

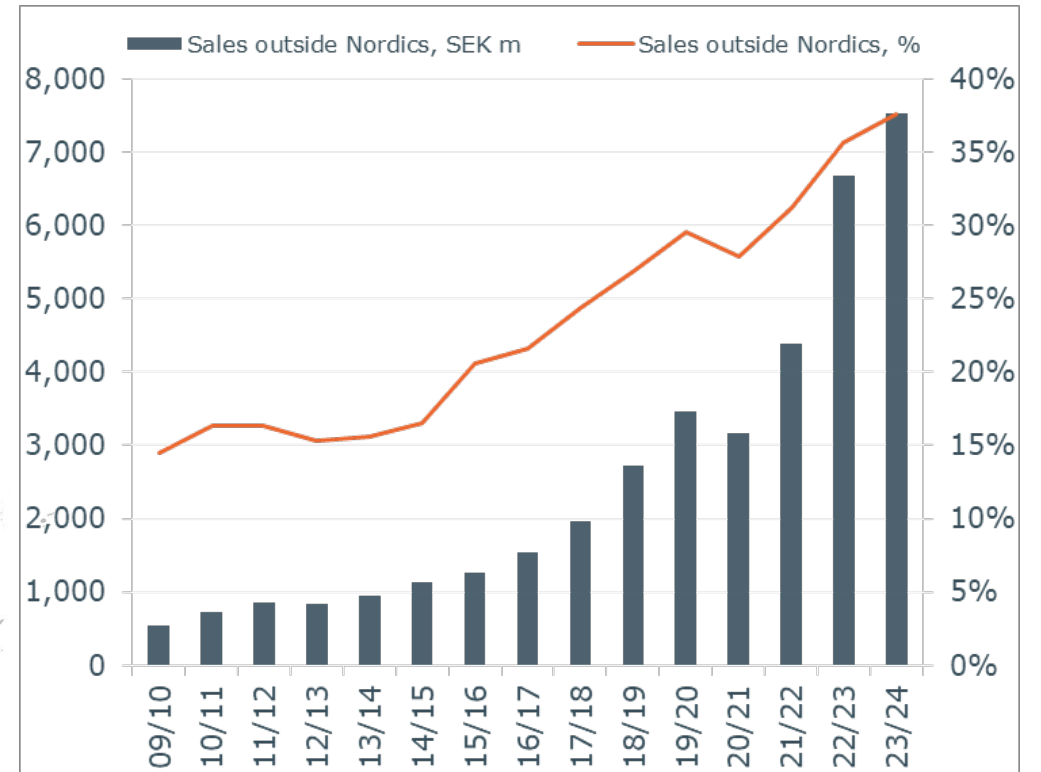


INCREASED SALES OUTSIDE THE NORDICS

Geographical footprint



Sales outside the Nordics



FIVE AREAS FOR FUTURE GROWTH



AUTOMATION

- MOTION & DRIVES
- INDUSTRIAL IT & SENSORS



MICHAEL ULLSKOG

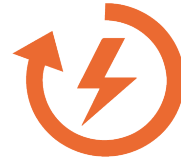


ELECTRIFICATION

- BATTERY SYSTEMS
- CONNECTIVITY SOLUTIONS
- POWER & MOBILITY



PER LUNDBLAD



ENERGY

- ENERGY PRODUCTS
- ENERGY SUPPLY



HANS ANDERSÉN



INDUSTRIAL SOLUTIONS

- MATERIAL PROCESSING
- VEHICLE SOLUTIONS



DANIEL PRELEVIC



PROCESS TECHNOLOGY

- PROCESS SYSTEMS
- EMISSION CONTROL
- PROCESS CONTROL

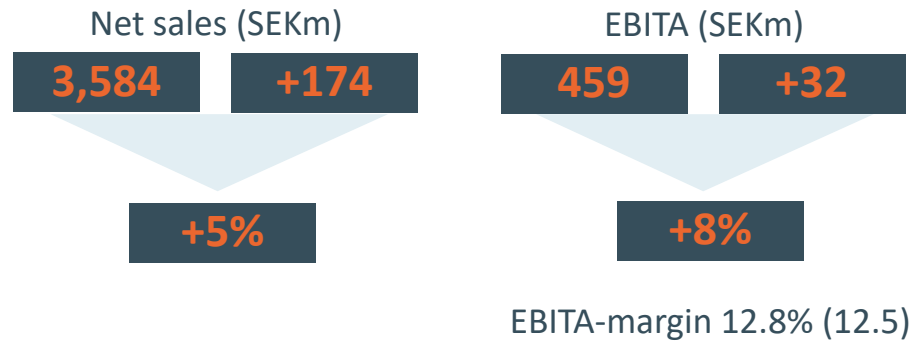


CLAUS NIELSEN

AUTOMATION

STABLE YEAR WITH STRENGTHENED MARGINS

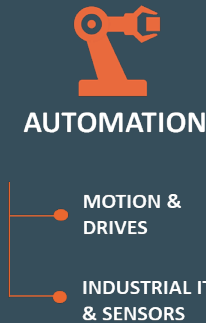
Rolling 12 months



Acquisitions during the fiscal year 2023/2024



BV Teknik designs and builds customized production solutions and other high-tech equipment for the automation industry with focus on medical technology



Strong position to capture the potential of strong driving forces such as Industry 4.0, smart production processes and the Industrial Internet of Things.

Examples of products

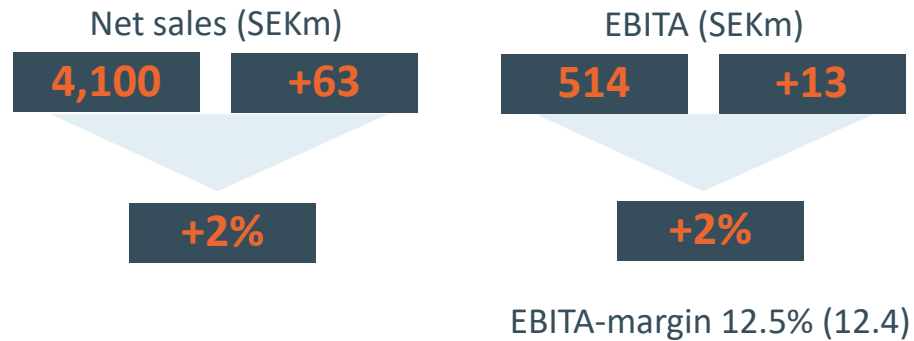
Solutions for industrial communications, control systems, sensors and vision products, products for linear and rotating motion, different types of digitalisation tools and data collection solutions.



- Mechanical industry 28%
- Medical technology 16%
- Forestry & Process 13%
- Vehicles 7%
- Electronics 6%
- Other

ELECTRIFICATION OVERALL STABLE


Rolling 12 months



Acquisitions during the fiscal year 2023/2024



Electrum develop, produce and sell mobile electronics and complete solutions to leading manufacturers of machines and vehicles




ELECTRIFICATION

- BATTERY SYSTEMS
- CONNECTIVITY SOLUTIONS
- POWER & MOBILITY

Well positioned to respond to the strong drivers of electrification and carbon reduction

Examples of products

Battery solutions, power supply components, consumables for powertrains, cabling, electric brushes, electronic components, HMI and media conversion.

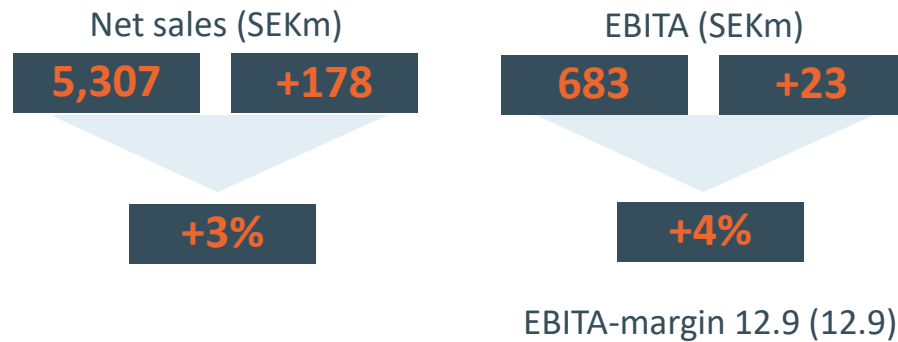


- Electronics 25%
- Energy 15%
- Vehicles 14%
- Medical technology 11%
- Mechanical industry 11%
- Other

ENERGY

CONTINUED HIGH DEMAND IN KEY SEGMENTS

Rolling 12 months



Acquisitions during the fiscal year 2023/2024



Tygesen sells equipment and electricity transmission materials for electrical distribution networks, transmission networks, railways and stations



ENERGY

- ENERGY PRODUCTS
- ENERGY SUPPLY

Strong offering that contributes to the expansion of the infrastructure that will constitute the energy system of the future

Examples of products

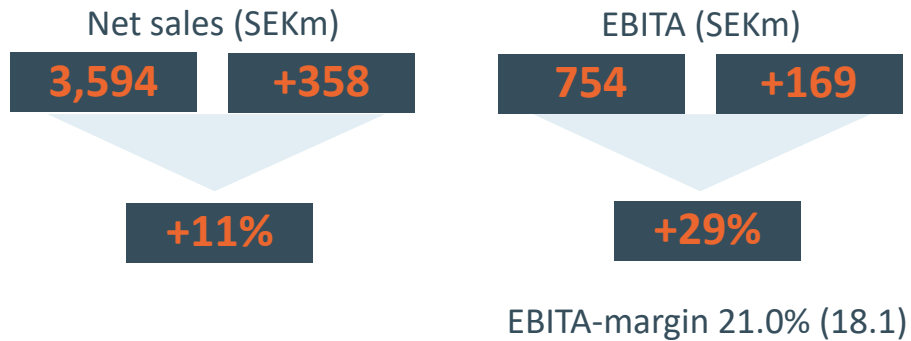
Power line steel, transformers, insulators and insulator chains, fuses, relays, cable, thermostats, lighting control, crossing signals, electric car chargers, security-enhancing outdoor lighting, signs and traffic control systems.



- Energy 46%
- Building & Installation 20%
- Data & Telecom 8%
- Transport 7%
- Mechanical industry 6%
- Other

INDUSTRIAL SOLUTIONS RECORD YEAR

Rolling 12 months



Acquisitions during the fiscal year 2023/2024



Feritech is a leader in the design and manufacture of bespoke technical solutions for the geotechnical subsea sector



Darby Manufacturing offers both standard and customized operator seats to special vehicles



Control Cutter provides leading technical solutions to the global offshore market for the decommissioning of oil and gas wells



Crescocito develops and manufactures components and complete turnkey solutions within industrial painting technology.



INDUSTRIAL SOLUTIONS

- MATERIAL PROCESSING
- VEHICLE SOLUTIONS

Creates value linked to the increased use of fiber-based materials, ergonomic products and waste and recycling systems

Examples of products

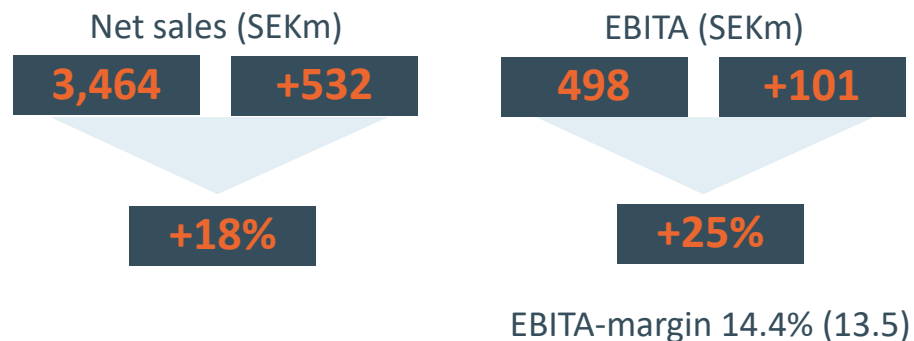
Waste and recycling systems, ground radar equipment, ergonomic driver's seats, joysticks, controls, pedals, hydraulic solutions, wood dryers, timber conveyors, lifting chains, electric drive systems, frequency converters and surface treatment machines.



- Vehicles 35%
- Forestry & Process 33%
- Mechanical industry 10%
- Transport 7%
- Building & Installation 3%
- Other

STRONG YEAR WITH VARIATIONS BETWEEN SEGMENTS

Rolling 12 months



Acquisitions during the fiscal year 2023/2024

INDAG

INDAG produces and sells dynamic inline mixers to the process industry with a main focus on the food and chemical segments



Clyde is a leading supplier of products and systems for pneumatic conveying primarily to the process and energy industries



Kemic is a leading supplier of water purification plants and solutions. The company offers design and construction of new-builds, mobile waterworks as well as renovation and service.



Capturing the potential of the green energy transition and increasingly stringent emission requirements and controls to reduce industry's environmental impact

Examples of products

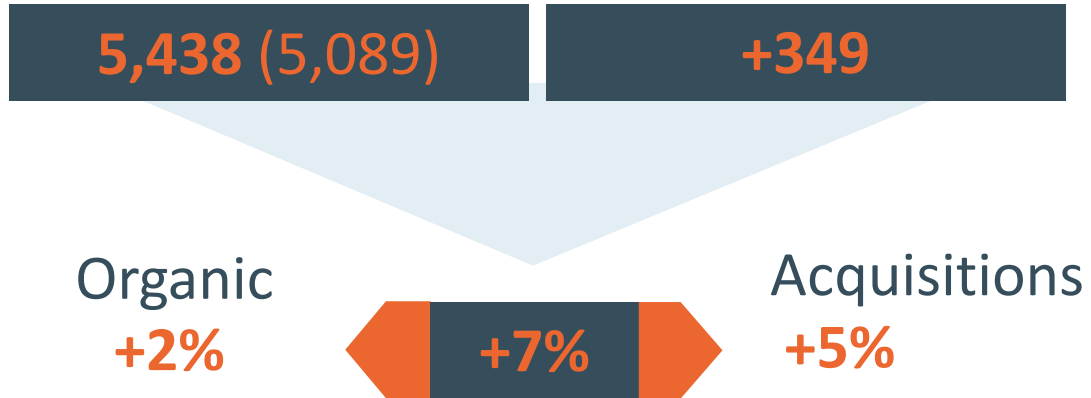
Waste water treatment systems, complete systems and instruments for analyses of gases and liquids, monitoring and purification of flue gases, IoT solutions and complete factory control systems, conveyor chains, gaskets, equipment and systems for the chemical and pharmaceutical industries, instruments and valves for regulating and monitoring pressure, flows and energy.



- Forestry & Process 35%
- Energy 18%
- Transport 16%
- Mechanical industry 12%
- Medical technology 6%
- Other

Q1 – NEW FINANCIAL YEAR OFF TO A GOOD START

Net sales 1 April – 30 June (SEKm)



First quarter in brief

- Customer activity stable at a high level
- Improved profitability across the line
- 19% profit growth with a continued positive margin trend 15.3% (13.7)
- High acquisition pace

OUR SUSTAINABILITY JOURNEY CONTINUES ACCORDING TO PLAN

SUSTAINABLE BUSINESS



100%

Outcome 23/24: **67%** (65)

Share of sales that contributes to sustainable development by 2030

SUSTAINABLE ORGANISATION



50%

Outcome 23/24: **30%** (13)

Reduced carbon dioxide intensity by 2030

40%

Outcome 23/24: **20%** (20)

Share of women in leading positions by 2030

SUSTAINABLE SUPPLY CHAIN



80%

Outcome 23/24: **52%** (46)

Share of the purchase volume self-assessed based on our Code of Conduct by 2030

OUR UPDATED CLIMATE TARGETS APPROVED IN ACCORDANCE WITH THE SBTI



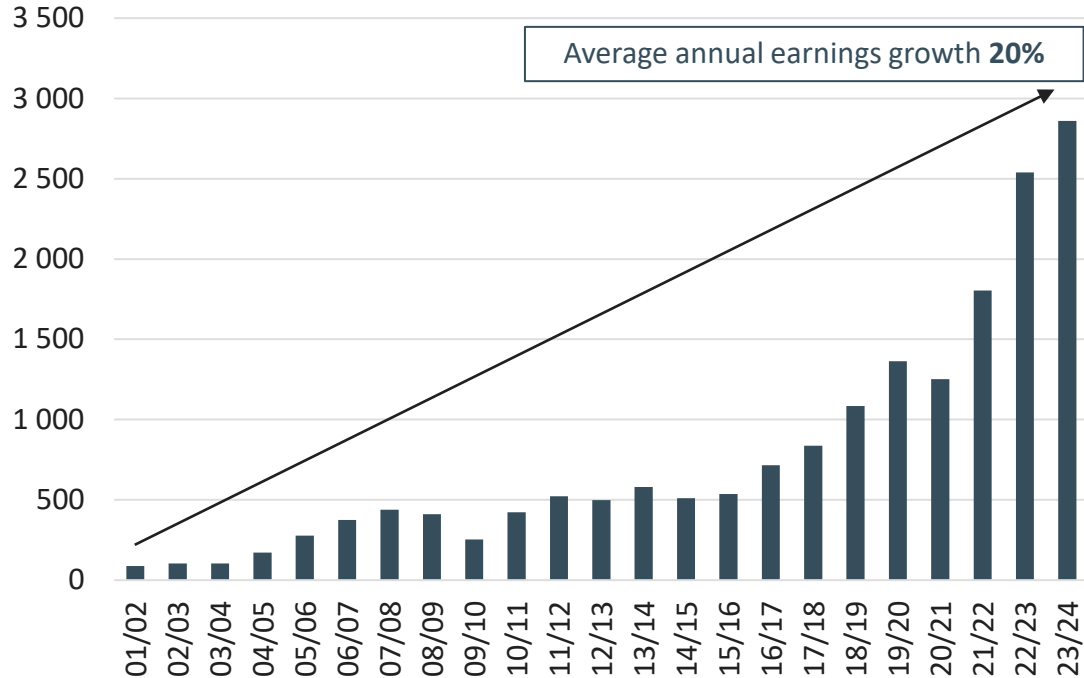
SCIENCE
BASED
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DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

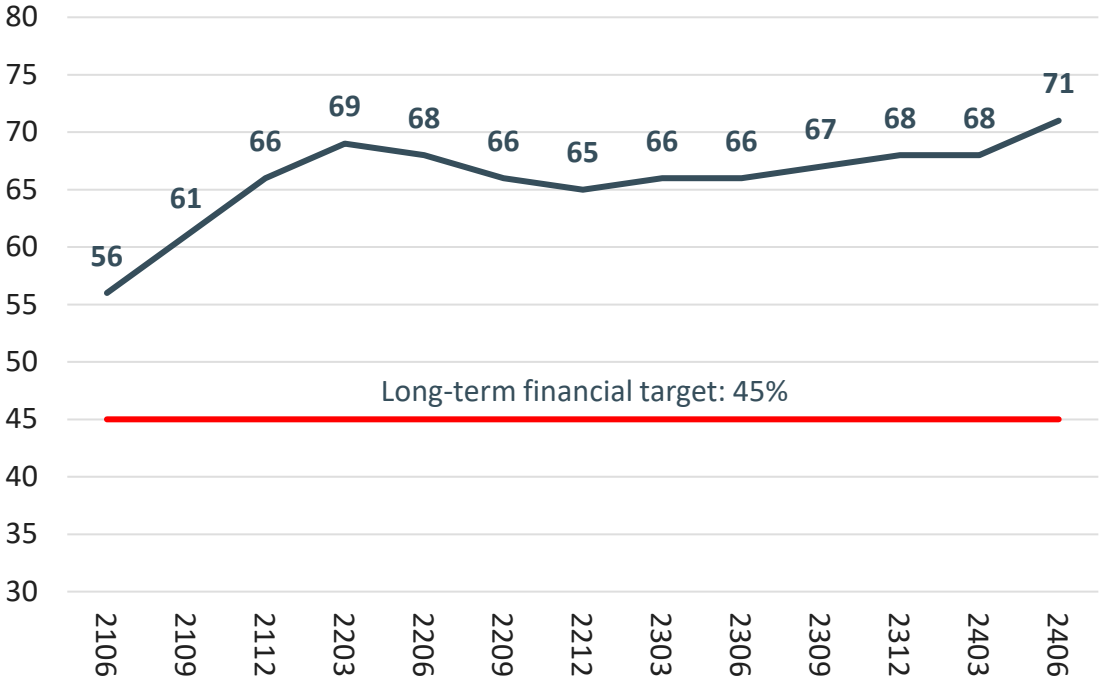
- SBTi is an international initiative with over 8,500 companies committed to reducing their climate-related emissions
- The approval is an important step in our sustainability journey and means a strengthened focus on reducing climate impact throughout our value chain

CLEAR FOCUS ON EARNINGS GROWTH...

EBITA, SEKm

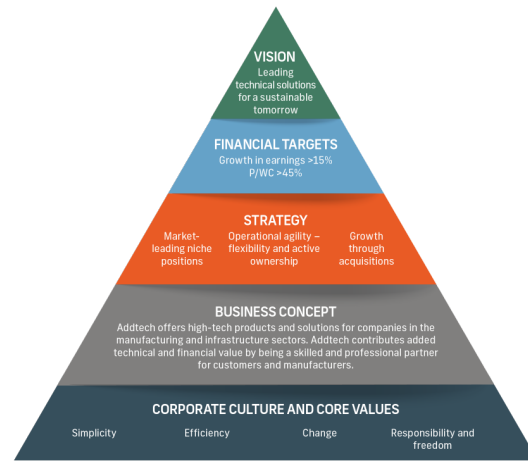


R12 EBITA / Working capital, %



...AND OUR UNIQUE CORPORATE CULTURE...

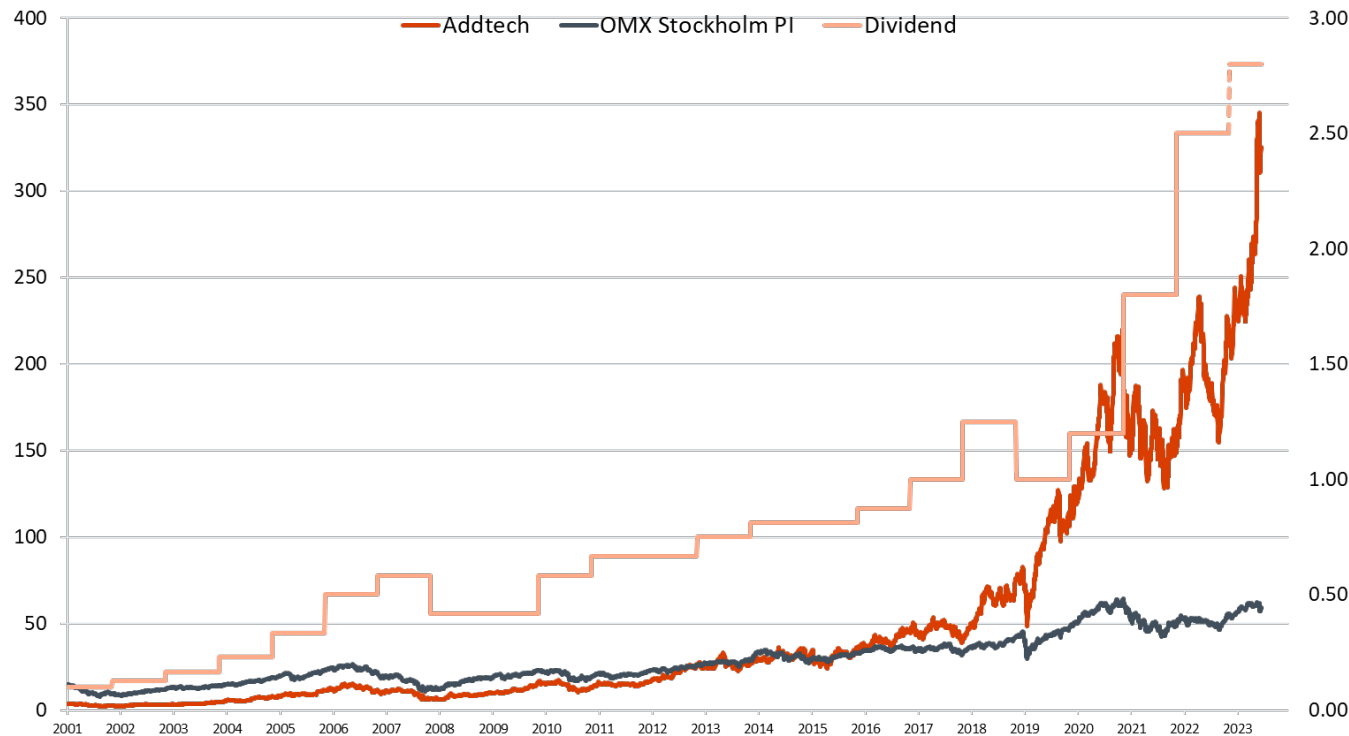
- Focus on entrepreneurship and personal responsibility
- Strictly decentralized organization where all decisions are made close to the customer
- Small scale business – large scale wise
- Highly integrated core values



...CREATES SHAREHOLDER VALUE OVER TIME

Share price, SEK

Dividend, SEK



	Addtech	OMXSPI
Share price dev. fiscal year 23/24	+27%	+14%
Share price dev. 2024 (per 14 Aug)	+47%	+7%
Share price dev. since 2001	+9 400%	+335%
Average yearly total return	+22%	+7%

SUMMARY

- Another strong year for Addtech with solid growth and strengthened margins
- Overall stable business situation but with variations between segments
- High pace of acquisitions – our international expansion continues
- Our journey towards our long-term sustainability goals continues – approved by SBTi
- Good start to the new fiscal year